

Job Title: Professional Environmental Consultant

Reports To: Brenden Gitzinger

Job Requirements and Responsibilities:

Bachelor's Degree in related field preferred. Two – Three years of sales experience in environmental or related field preferred. Property assessment, environmental testing, estimating, reporting, proposal generation, business development, project management, and operational support (helping to plan and execute specific jobs once secured). Utilize education and experience to further company growth in the indoor air quality industry. This position requires acquiring an Ohio Department of Health Radon Specialist License, which is necessary in the Ohio for conducting professional radon testing and mitigation work (company pays training and licensing fees with a minimum of a two year commitment - See Also Education/Tuition Agreement). This is a hybrid position with the main focus on the residential customer with possible expansion and overlap into the commercial market.

Job Description:

This position will support, maintain and grow the company's indoor air quality customer base. Primary responsibility will be the daily management and business development of residential real estate accounts, focusing on radon, mold and other indoor air quality concerns. Proactively prospect and develop current residential markets served including real estate brokers, real estate agents, homeowners, residential builders, home inspectors and other related customers. Potential to expand into commercial market as well.

Working Hours:

Office hours for all employees are 8:00 a.m. to 5:00 p.m., Monday through Friday. This position also requires other hours as necessary to support customers' needs, by appointment and as those needs arise (could be any time or day).

Pay and Benefits Package:

Salary and Commission commensurate with experience.

Medical, Dental and Vision Insurance available to employees and family. Company pays 65% of the individual employee insurance and employee pays 35%. Family coverage may be added, but employee pays the difference in cost.

401(k) Plan – Company matches 100% of employee contributions up to 3% of gross pay.

Paid Time Off (PTO) (per Employee Manual).

Note: This Job Description is for informational purposes only and is subject to change without notice.